

**A G E N D A**  
Perquimans County Board of Commissioners  
**REGULAR WORK SESSION**  
Meeting Room – Perquimans County Library  
September 19, 2022  
7:00 p.m.

- I. **Call to Order**
- II. **Prayer & Pledge**
- III. **Work Session**
  - A. Letter of Support to Establish MRI Services in Elizabeth City, NC
  - B. Agreements for Lobbying Services
  - C.
  - D.
  - E.
- IV. **Adjournment**

**COUNTY MANAGER NOTES**  
**Perquimans County Board of Commissioners**  
**REGULAR WORK SESSION**  
**Meeting Room – Perquimans County Library**  
**September 19, 2022**  
**7:00 p.m.**

- III.A. **Enclosure:** The County was asked to prepare a letter of support for Chesapeake Regional Healthcare & Chesapeake Diagnostic Imaging Centers LLC Certificate of Need to Establish MRI Services in Elizabeth City, NC. Since the letter had to be forwarded to them by September 9, 2022, the Chairman signed the letter which will be added to the October Consent Agenda for official approval from the Board.
  
- III.B. **Enclosure:** The Board will review and discuss the enclosed copy of the proposed agreements for lobbying services with WolfeStein, LLC & Jones Street Consulting. Board action will be taken at the October meeting.



## PERQUIMANS COUNTY BOARD OF COMMISSIONERS

P.O. BOX 45  
HERTFORD, NORTH CAROLINA 27944  
TELEPHONE: 1-252-426-7550

MARY P. HUNNICUTT  
CLERK TO BOARD

W. FRANK HEATH, III  
COUNTY MANAGER

WALLACE E. NELSON  
CHAIRMAN

FONDELLA A. LEIGH  
VICE CHAIR

THELMA FINCH-  
COPELAND

JOSEPH W. HOFFLER

T. KYLE JONES

CHARLES WOODARD

W. HACKNEY HIGH, JR.  
COUNTY ATTORNEY

September 16, 2022

Ms. Michaela Mitchell  
Chief, Health Care Planning and Certificate of Need  
NC Division of Health Services Regulation  
809 Ruggles Drive  
Raleigh, North Carolina 27603

**RE: *Support for Chesapeake Regional Healthcare and Chesapeake Diagnostic Imaging Centers LLC  
Certificate of Need to Establish MRI Services in Elizabeth City, NC***

Dear Ms. Mitchell:

On behalf of the Perquimans County Board of Commissioners (the "Perquimans Board"), I am pleased to have this opportunity to submit a letter in support of Chesapeake Regional Healthcare ("CRH") and Chesapeake Diagnostic Imaging Centers LLC's ("CDIC") (together, "Chesapeake") application for a Certificate of Need ("CON Application") to develop a new fixed magnetic resonance imaging scanner ("MRI Scanner") in the Pasquotank, Camden, Currituck, and Perquimans service area (the "Pasquotank Service Area").

We are aware of Chesapeake's history of providing quality, necessary healthcare services in the northeastern area of North Carolina for more than two decades, as well as their commitment to further expanding access in this area of the State. Because of that commitment, this CON review is of particular interest to the Perquimans Board as we remain engaged in planning for not only the economic growth and development of our County but also in ensuring our constituents are afforded the best possible healthcare resources, provider choice and affordable access to healthcare.

We are also informed that it has been many years since a need determination for a new MRI Scanner has been included in a final State Medical Facilities Plan. Thus, the Perquimans Board is excited about the potential for the introduction of an alternate provider of MRI services in this area. As you know, the Pasquotank Service Area has been recognized as a medically underserved area of North Carolina for many years and the North Carolina Office of Rural Health has designated the counties in the Pasquotank Service Area as Health Professional Shortage Areas. This acknowledgment by the State serves as a recognition of the need for additional healthcare resources to serve this population and we support Chesapeake's application to meet this need. As of the time of this filing, the only MRI services located in the Pasquotank Service Area are at Sentara Albemarle Medical Center. Thus, patients seeking MRI services must go to this hospital-based location to receive their scans.

We understand that the proposal by Chesapeake is for a state-of-the-art, freestanding fixed MRI Scanner, to be located in Elizabeth City, which will provide a convenient, accessible and lower cost alternative for our citizens while expanding their choice of provider and location for this important service. We are certainly cognizant of the importance of access and choice to improved health outcomes, particularly for the population in our underserved area. The location of this MRI Scanner will serve to improve travel times and access.

We are excited to see an additional healthcare provider serve Perquimans County, and we welcome Chesapeake. Thank you for the opportunity to reach out in support of this important project by Chesapeake. We hope that the CON Section will approve Chesapeake's CON Application.

Sincerely,

Wallace Nelson  
Chairman

WN/mh

AGREEMENT FOR LOBBYING SERVICES

This AGREEMENT, dated \_\_\_\_\_ is made and entered into by and between Perquimans County, a body politic of the State of North Carolina, and WolfeStein, LLC;

WHEREAS, Perquimans County desires to hire a contracted government relations professional to represent its interests in North Carolina; and

WHEREAS, WolfeStein, LLC is desirous of performing said government relations work for Perquimans County;

NOW, THEREFORE, in consideration of the mutual promises and Covenants of the parties hereafter set forth, the parties agree as follows:

1. TERM. This Agreement shall commence February 1, 2023 and terminate on December 31, 2024.
2. SERVICES. During the term of this Agreement, WolfeStein agrees to provide the following services to Perquimans County:
  - Lobby the General Assembly on all issues concerning Perquimans County.
3. COMPENSATION. Perquimans County will compensate WolfeStein, LLC for the contracted lobbying services and payments will be made to WolfeStein, LLC, rendered pursuant to this Agreement as follows:
  - \$1500 per month for the entire contract period.
4. COMPLIANCE. In connection with the performance of services under this Agreement, WolfeStein, LLC at all times will comply with all applicable Federal,

State and local laws and regulations including those applicable to lobbying and political contributions. If at any time during the term of this agreement WolfeStein, LLC intentionally or materially violates applicable Federal, State or local laws and regulations this Agreement immediately becomes null and void.

5. LOBBYIST REGISTRATION. WolfeStein, LLC will register as a Lobbyist in the State of North Carolina for Perquimans County when lawfully required to do so, and will comply with all rules and regulations of N.C. Lobbying Law. WolfeStein, LLC will pay the \$252.00 Lobbyist Registration Fee, made payable to the North Carolina Office of Secretary of State.
6. ENTIRE AGREEMENT. This shall be the entire agreement between the parties.
7. CHOICE OF LAW. If any legal dispute arises under this contract, the laws of North Carolina shall apply and any such matter will be heard before a Court located in the State of North Carolina.

Signed and executed between the two parties, this \_\_\_\_\_ day of \_\_\_\_\_, 2022.

\_\_\_\_\_  
Bob Steinburg  
President of WolfeStein, LLC

\_\_\_\_\_  
Wallace E. Nelson  
Chairman, Perquimans County Board of Commissioners

\_\_\_\_\_  
Attested by Mary Hunnicutt, Clerk to the Board

AGREEMENT FOR LOBBYING SERVICES

This AGREEMENT, dated \_\_\_\_\_ is made and entered into by and between Perquimans County, a body politic of the State of North Carolina, and Jones Street Consulting;

WHEREAS, Perquimans County desires to hire a contracted government relations professional to represent its interests in North Carolina; and

WHEREAS, Jones Street Consulting is desirous of performing said government relations work for Perquimans County;

NOW, THEREFORE, in consideration of the mutual promises and Covenants of the parties hereafter set forth, the parties agree as follows:

1. TERM. This Agreement shall commence January 1, 2023 and terminate on December 31, 2024.
2. SERVICES. During the term of this Agreement, Jones Street Consulting agrees to provide the following services to Perquimans County:
  - Lobby the General Assembly on all issues concerning Perquimans County.
3. COMPENSATION. Perquimans County will compensate Jones Street Consulting for the contracted lobbying services and payments will be made to Jones Street Consulting, rendered pursuant to this Agreement as follows:
  - \$1500 per month for the entire contract period.
4. COMPLIANCE. In connection with the performance of services under this Agreement, Jones Street Consulting at all times will comply with all applicable

Federal, State and local laws and regulations including those applicable to lobbying and political contributions. If at any time during the term of this agreement Jones Street Consulting intentionally or materially violates applicable Federal, State or local laws and regulations this Agreement immediately becomes null and void.

- 5. LOBBYIST REGISTRATION. Jones Street Consulting will register as a Lobbyist in the State of North Carolina for Perquimans County when lawfully required to do so, and will comply with all rules and regulations of N.C. Lobbying Law. Jones Street Consulting will pay the \$252.00 Lobbyist Registration Fee, made payable to the North Carolina Office of Secretary of State.
- 6. ENTIRE AGREEMENT. This shall be the entire agreement between the parties.
- 7. CHOICE OF LAW. If any legal dispute arises under this contract, the laws of North Carolina shall apply and any such matter will be heard before a Court located in the State of North Carolina.

Signed and executed between the two parties, this \_\_\_\_\_ day of \_\_\_\_\_, 2022.

\_\_\_\_\_  
Jackson Stancil  
President of Jones Street Consulting

\_\_\_\_\_  
Wallace E. Nelson  
Chairman, Perquimans County Board of Commissioners

\_\_\_\_\_  
Attested by Mary Hunnicutt, Clerk to the Board